

HOW NONPROFITS ARE FUNDED 101

Dear Friends,

Nonprofits play a crucial role in partnership with government agencies, foundations, and private donors in providing critical support to underserved communities. At WJCS, our mission is to help people of all ages and backgrounds cope with emotional, substance use, disability, aging, social, and educational challenges. Our expert staff use evidence-based practices to provide mental health, trauma, disability, youth, family, and senior services to nearly 20,000 people each year.

We welcome the support from government agencies, however, it's important to recognize the challenges and limitations we face. Once a government grant to WJCS is confirmed, we are expected to provide and pay for the service. While we appreciate our partnership with government agencies, we continue to struggle in obtaining full payment for the services we provide. Although we can bill monthly or quarterly for our services, payment may not be received for several months. In the meantime, we must pay our staff to provide the services. In addition, some government and private philanthropy grants also do not cover the full costs of the program.

We are deeply thankful for the generous private philanthropy we receive that helps cover the full cost of services and funds services for which we do not receive any government grants. All nonprofits face similar challenges.

As a proud member of Nonprofit Westchester, WJCS is advocating for change by supporting legislation to address these serious issues with nonprofit contracting. S.4877-A (Shelley Mayer) / A.2740-B (Amy Paulin) has passed both chambers this session and we are now advocating for Governor Hochul to sign the bill. The legislation would require state agencies to adhere to certain contract timeframes in their work with nonprofits.

Private philanthropy from donors and foundations plays a crucial role in supporting nonprofits:

- **Flexible Funding:** Providing unrestricted funds allows WJCS to allocate resources where they are needed most without the constraints of a restricted grant and for WJCS's life-changing services that do not have government funding.
- **Innovation and Impact:** Providing unrestricted funds help WJCS tackle emerging issues and expand our impact.
- **Sustainable Support:** Stable funding enables WJCS to plan and execute programs and services more effectively. It also allows services to continue when there are changes in funding.

WJCS is grateful to have wonderful partnerships with our elected officials, government agencies and most of all, our dedicated and passionate community of donors. We can only continue to strengthen our community through this strong partnership.



Seth Diamond
Seth Diamond
Chief Executive Officer



Bruce M. Freyer
Bruce M. Freyer
Board President

Thanks to your support, we are protecting the most vulnerable seniors in our community.

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When Saul, my partner, was diagnosed with lung cancer last summer, after having a heart block, it was an overwhelming time. I am a schoolteacher. I had to make sure he had good care, an aide once the school year started, transportation to his doctor appointments, and Medicaid and legal issues dealt with. I needed guidance and I didn't know where to turn. Fortunately, the social worker at White Plains Hospital referred me to WJCS.

I can't say enough good things about WJCS. I don't know what I would have done without your help. Judy Fink, Director of Senior Care, has such a compassionate ear.

She connected us to all the right resources and helped bring so many parts of the puzzle together. She made sure we had an ethical attorney who professionally guided Saul in making decisions about his healthcare proxy and power of attorney. She guided us through the Medicaid situation.

WJCS has been the answer to our prayers. We feel so grateful, supported, and protected. It feels like being welcomed into a family. How rare it is to find that in today's world.



*~Francesca, client in the WJCS
Senior Care Division*

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**SUPPORT WJCS
TODAY AND TOMORROW**

This past August we observed **National Make-A-Will Month**. There is still time to create your own will, free of charge, and include a gift to WJCS. It's a simple act of caring that protects your loved ones and continues your legacy of support to help the most vulnerable people in Westchester. Just go to: wjcs.com/get-involved/ways-to-give/wills-bequests for our free estate planning tool. In just 20 minutes, you can plan for your future, strengthen our programs and services, and create a better Westchester for generations to come. Please go to www.freewill.com/WJCSLegacyGiving and show the power of your will.

Have questions about legacy planning? Contact Jennifer Kaplan, Director of Development, at jkaplan1@wjcs.com; 914-761-0600 x2227. Thank you for being a part of WJCS.



Your kindness helps us create community for people of all ages and backgrounds.

No one should feel alone. Your generosity ensures that our Westchester neighbors are given the support they need, no matter what their challenges.



WJCS POINT (Pursuing Our INdependence Together) supports adults, ages 21 and older, with developmental and learning disabilities, including autism spectrum disorders, to live independently in apartments located throughout downtown White Plains. This summer they've enjoyed a jam-packed schedule of activities, including outdoor evening movie showings of *Grease* (in the backyard of headquarters) and *Kung Fu Panda* (at the Kensico Dam), visits to the Museum of Broadway, Hudson River Walk in Tarrytown, and a Yankee game, hiking in Croton Gorge Park in Cortlandt, ice cream socials, karaoke, self-advocacy groups, Achilles Track Club, book club, art class, and so much more.

Shelanu ("Ours"), a community for young adults 18 years and up who are on the autism spectrum, has kept its members delightfully busy with fun times at Dave & Busters Arcade, bowling, delicious dinners at City Limits, Flaming Grill, and The Cheesecake Factory.



We love celebrating the resilient spirit of our **Holocaust Survivors**. It was thrilling to see them delight in each other's company when we brought them together for a festive Holocaust Survivor Day Lunch at Liebman's Kosher Deli in Ardsley.



Seniors in our **Yonkers NNORC (Neighborhood Naturally Occurring Retirement Community)** program have been keeping busy and fit with Chair Yoga classes, Relax and Restore Sound Meditation, art workshops, book discussions, and much more!



We're #WJCS Proud of Center Lane's Pride activities, during Pride Month and throughout the year. Once again, this summer, LGBTQIA+ teens in grades 9 through 12 enjoyed a fun-filled week at **Center Lane's Pride Camp** and youth in grades 5 through 8 connected in a supportive environment at **Rainbow Squad Camp**.

Thirty-eight families in Mt. Vernon brought their children, from infancy to age 5, to play, explore, and learn at our **Summer Fun at Hartley Park** program, now in its 18th year! Our awesome staff created a delightful environment. Bubbles, outdoor games, and story times coordinated with Mt. Vernon Public Library were some of the highlights.



LOVE IN MOTION

"What is the essence of life? To serve others and do good."

~Aristotle

Scarsdale mom Laura Greenfield has been contributing to the **WJCS Back-to-School Drive** for several years. Recently, when she invited several friends over and they asked what they could bring, she says, *"I thought to myself: why not do something good? I asked each of my friends to bring one new backpack filled with school supplies. Everyone jumped on it. People really opened their hearts. It just shows we live in such an amazing community."* As Laura's 10-year-old son said, *"It feels good to help others."*



"Every child should have the opportunity to thrive academically, emotionally, and socially. Contributing to WJCS's Back-to-School Drive is my (our) way of helping to close the equity gap in Westchester County," says Doreen Becker, Director of Sustainability at AMPACET, *"It's thrilling to know that children are getting a stronger start in gaining literacy skills and are ready to start school equipped with what they need to succeed because of our efforts."*

Thank you to over 30 volunteers from Deloitte who dedicated their Annual Impact Day to WJCS to beautify the landscape of our group home in New Rochelle. Volunteers gardened, did yard work, and painted planters, sprucing up the property to the great delight of our Bon Air Community House residents.



UJA volunteers donated 50 new parent-baby kits to very appreciative mothers, fathers, and young children in our Early Childhood and Young People Achieve teen pregnancy program. *"What a great surprise!"* said one mom who was so thankful for the *"much-needed supplies"* of clothing, diapers, and wipes. Some of the parents wore their backpacks the very next day!

Make Our Community Stronger by Volunteering with WJCS!

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Join our fantastic circle of volunteers and staff! Volunteering in your community can improve your mental and physical health. Through the WJCS Volunteer Program, you can meet new people, make friends, gain work experience, make a significant impact on someone's life, and feel good as you give back to your community.



Individual Volunteer Opportunities

- **Shelanu** A social group for young adults with autism that meets twice weekly
- **Supper Club** A social group for young adults with autism that meets twice monthly at local restaurants
- **Moving Forward I & II** A social skills group for adults with developmental disabilities
- **Tutors** For high school and middle school students in Yonkers and Mt. Vernon
- **Early Learning Teacher Assistant** at the WJCS Parent-Child Center in New Rochelle on Tuesdays and Thursdays from 9am-1pm
- **Compeer** One-to-one support for individuals going through a difficult time
- **Employment Specialist Volunteer** For young adults on the autism spectrum
- **Drivers** to help move supplies and/or to accompany seniors and disabled individuals to events throughout Westchester

Get started today! Go to www.wjcs.com/get-involved/volunteer or contact Michelle Siegel, Volunteer and Event Associate, at msiegel@wjcs.com; 914-761-0600 x2209.



Corporate & Group Volunteer Projects

WJCS has group volunteering opportunities for the employees at your business or corporation. We will help you plan a special volunteer day with a group project customized for your staff so they can give back to the community and see the positive impact that their efforts are making.

Clean-up Projects • Community Residences Beautification

Back-to-School Drive • Have a Heart for the Holidays Gift Drive • Essential Items Drive

Parent-Child+ Picnics • Picnics and Events for Disabled Adults

To learn more, please visit www.wjcs.com/get-involved/corporate-partnerships or contact Jennifer Kaplan, Director of Development, at jkaplan1@wjcs.com; 914-761-0600 x2227.

WELCOME to our new WJCS Board Members!



Lynn Bagliebter has spent 40+ years analyzing and specializing in not-for-profit finance. She is on the board of the Agency Oversight Committee of UJA-Federation of New York and has served on the FSSY (Family Service Society of Yonkers) Board for many years. She brings both professional expertise, a deep awareness of the invaluable services of WJCS, and a history of supporting our agency. Lynn Bagliebter earned her MBA degree at NYU Stern School of Business.

The Honorable Hal B. Greenwald was a justice of the Dutchess County Supreme Court in the Ninth Judicial District of New York, served as a judge for the Westchester County Family Court, has been a Board member of FSSY for over 30 years, and has been an active member in numerous Westchester organizations, including the Midchester Jewish Center, the Jewish Council of Yonkers, the Yonkers Lawyers Association, and Greenburgh Hebrew Center. He received an M.B.A. from St. John's University and a J.D. from Pace University School of Law.



Henry Wilson has 35 years of professional experience serving disadvantaged, under-represented, at-risk populations including youth, the homeless, mentally ill, substance abusers, and the incarcerated. Since 2012, he has served as Executive Director of the Youth Community Outreach Program (Y-COP) in Mt. Vernon, a licensed childcare and youth development organization providing after school, youth development, and mentoring programs that promote academic enrichment, recreation, and social skill development. He attended SUNY Westchester Community College and Mercy University for Organizational Management.

SAVE THE DATE!

for our **Annual WJCS 2025 Gala**
on **Tuesday, April 8, 2025.**

Interested in corporate sponsorship? Contact Jennifer Kaplan,
Director of Development, at jkaplan1@wjcs.com;
914.761.0600 x2227.

When you support **wjcs**

you are expressing your values of transforming lives together and showing your trust in WJCS to strengthen our community for everyone.

Yes, I am committed to helping people build a strong foundation of well-being to strengthen their ability to weather life's storms.

☐ \$50 ☐ \$100 ☐ \$250 ☐ \$365 ☐ \$500 ☐ \$1,000

☐ Other \$ _____ (Every amount matters!) ☐ **Make this a monthly gift**

☐ This gift is in honor or memory of: _____

Who should we notify? Please provide contact info: _____

Double your gift through your Employer.

My employer / my spouse's employer has a gift matching program.

EMPLOYER NAME

Donation Details:

☐ Enclosed is my check payable to WJCS.

Return in supplied envelope or mail to WJCS, Development Dept. 845 N. Broadway, White Plains, NY 10603.

Please charge my gift to : ___ Visa ___ Mastercard ___ AMEX

NAME ON CARD

CREDIT CARD NUMBER

EXP. DATE

SECURITY CODE

☐ Same address and billing as below:

NEW ADDRESS AND ZIP CODE

**Help us go green by confirming your preferred email.
We promise to never share your information!**

USE THIS EMAIL

**For any questions or to make a donation of stock, please contact:
WJCS Director of Development, Jennifer Kaplan at jkaplan1@wjcs.com**

Contributions to WJCS are tax-deductible to the fullest extent allowable under the law.





845 N. Broadway
White Plains, NY 10603

wjcs
Have a Heart
for the Holidays
GIFT DRIVE

The **Annual WJCS Have A Heart for the Holidays Gift Drive** collects and distributes toys, games, books, and gift cards to hundreds of children in under-resourced communities in Westchester. In many cases, the donations provided to families are the only holiday gifts that families are able to give their children.

Families with children aged 9 and younger receive a developmentally-appropriate toy. Families with children aged 12-18 receive a gift card to shop for their children.

You can help by organizing a drive at your place of work, among friends, with your book club, through your temple or church, with your child's scouting organization, or another group. You can also send new unwrapped toys, gift cards of \$25 each, or a monetary donation to WJCS to help the emotional and educational needs of children and their families during the holiday season.

**To make a monetary donation, please visit www.wjcs.com/get-involved/have-a-heart.
To donate gifts or organize a toy and gift card drive, contact Michelle Siegel,
Volunteer and Event Associate, at 914-761-0600 x2209; msiegel@wjcs.com.**